

Zimbabwe Agricultural industry is hampered by lack of mechanisation, we have identified small scale affordable and appropriate machinery that is ideal for small scale farmers with land 2 - 6 HA in size .Through our investment scheme we aim to launch a finance scheme that will allow farmers purchase a low-cost smart tractor via installments 12 months. The tractor will feature a GPS Tractor system to allow remote monitoring and usage tracking, it will also allow farmers nearby to rent the tractor, all bookings will be done via Hirre

This will be the first Tractor finance model in Zimbabwe. Currently farmers have to pay upfront if they want a tractor with the cheapest tractor on the market starting at \$5000 + (Secondhand)

MODEL 1: WALKING TRACTOR - FINANCE MODEL (12 MONTHS)

INTEREST AND RENTAL REVENUE SHARE MODEL

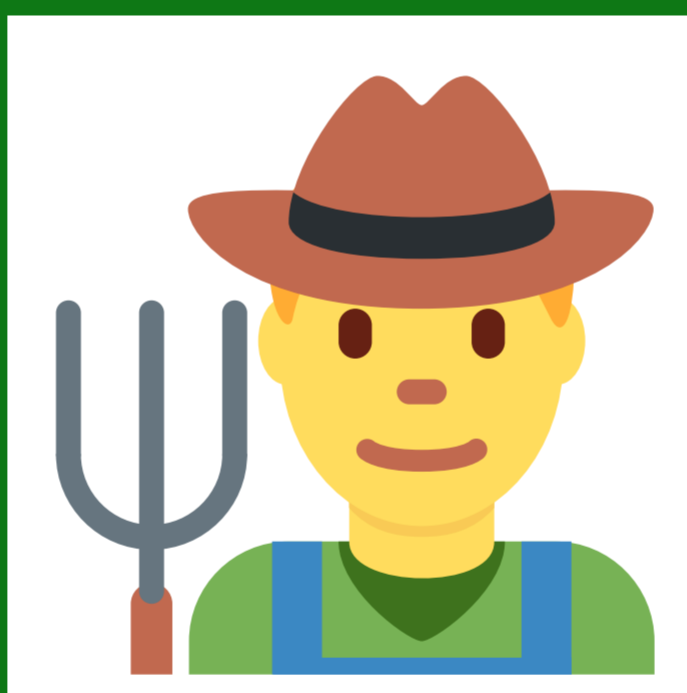
15HP WALKING TRACTOR INVESTMENT 12 MONTHS INVESTMENT TERM



HOW IT WORKS



Invest in purchase of a walking tractor for \$1600



We find a farmer to purchase Tractor on finance and manage rentals via Hirretractor



Recieve share of revenue for 12 months (Finance repayments/revenue share)

REVENUE

FINANCE COSTS - USD RETURNS

PURCHASE PRICE USD1600 CIF HARARE
 SELLING PRICE USD \$2500
 DEPOSIT \$250
 11 MONTH INSTALLMENTS OF \$244
 NET : \$2500 (12 MONTHS)
 LESS FARMVEST FEES (25%) (\$625)
 INVESTOR RETURNS: \$1875
 PROFIT \$275 = 15% APR

REVENUE SHARE (RENTAL) AVG - ECOCASH

RENTAL CHARGE \$40 PER HA X 3 HA PER WEEK X 26 WEEKS (AVG)
 REVENUE: \$3120 (12 MONTHS)
 LESS HIRRETRACTOR EXPENSES (25%) \$780
 LESS TRACTOR OWNER SPLIT (25%) \$780
 INVESTOR SHARE (50%): \$1560 (12 MONTHS) PAID QUARTERLY
 *\$1560 ECOCASH = USD\$866 BASED ON CURRENT MARKET RATE OF 80%

RETURNS ON ONE YEAR INVESTMENT IN USD

FINANCE PROFIT \$275 + RENTAL REVENUE \$866 = \$1,141 + PRINCIPAL \$1600 = \$2741 TOTAL

PROFIT \$1141 - 70% ANNUAL INTEREST